

**Dr. Suresh Kumar Chaudhari**  
Director General

**THE FERTILISER ASSOCIATION OF INDIA**



TRNG/47  
28 April 2025

**Subject: FAI Program on Fertiliser Logistics, Port Handling Operations and Coastal Shipping**

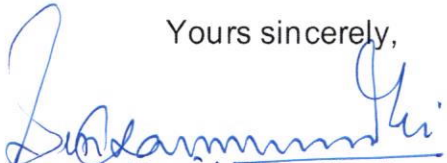
Dear Sir,

FAI is organising a residential program on **Fertiliser Logistics, Port Handling Operations and Coastal Shipping** during 16-19 June 2025 (3N/4D) at **The Fern Royal Farm Resort, Anjar (Near Kandla Port), Kachchh, Gujarat.**

2. The program is designed for the officers working in various departments including marketing, shipping, logistics, material management, supply & distribution, finance, commercial, procurement, etc. Industry personnel working in insurance, trading and stevedoring sectors involved in load/ discharge port operations, logistic and inspection, etc., will also find this program useful.
3. To take advantage of this unique learning opportunity, please arrange to send the nominations from your organisation. We would appreciate to receive nomination(s) by 2 June 2025. A copy of the program brochure containing the details is attached.

With regards,

Yours sincerely,

  
(Suresh Kumar Chaudhari)

Encl: As above.



# **Fertiliser Logistics, Port Handling Operations and Coastal Shipping**

**16-19 June 2025**

**The Fern Royal Farm Resort  
Anjar, Kachchh, Gujarat  
(Near Kandla)**

**THE FERTILISER ASSOCIATION OF INDIA, NEW DELHI**



## ABOUT THE PROGRAM

India is the second largest consumer of fertilisers in the world. In the year 2024-25, India produced about 52 million MT and consumed about 70 million MT of fertiliser products. The gap between production and consumption is met through imports. Further, fertiliser industry is also significantly dependent on the import of raw materials and intermediates such as Rock Phosphate, Sulphur, Ammonia, Phosphoric Acid and LNG for production of fertilisers. In addition, India is fully dependent on import of MOP.

The country's dependence on import of finished fertiliser products, intermediates and raw materials makes it vulnerable to disruptions in global supply chains and price volatility. The ongoing geo-political developments have further exacerbated the situation, leading to potential shortages and price hikes. To address these challenges, the Government of India has initiated several strategic initiatives such as increasing domestic production of urea, protecting farmers from fertiliser price hike, promoting the use of nanofertilisers, PDM & organic fertilisers to reduce chemical fertiliser use and dependency on imports.

Knowledge of logistics of imported fertilisers, raw materials and intermediates with regard to shipping assumes great importance in decision making in import activities. To give boost to movement of fertilisers through coastal shipping/ inland waterways, Government of India has also notified policy for reimbursement of freight for movement of fertilisers by such mode. This program has been designed to give an exposure to the international market scenario for finished fertiliser products and raw materials/intermediates and various logistics activities involved in the process. Deendayal and Adani Ports are the important ports in the country where large quantities of finished fertiliser products and raw materials are imported and handled. These ports have unique handling and logistics facilities.

West coast of the country handles the major quantity of fertilisers and raw materials and hence this program is being organised in Gujarat. It is also planned to visit Deendayal Port (Kandla Port), Tuna Port and Adani Ports & SEZ, Mundra Port to see the fertiliser handling and other logistics operations at these ports. The program is designed to deliver both theoretical and practical experience to the participants in this important subject.

In order to understand the various aspects related to imports, FAI is organising a program on 'Fertiliser Logistics, Port Handling Operations and Coastal Shipping' during 16-19 June 2025 at 'The Fern, Royal Farm Resort, Anjar, Kachchh, Gujarat.

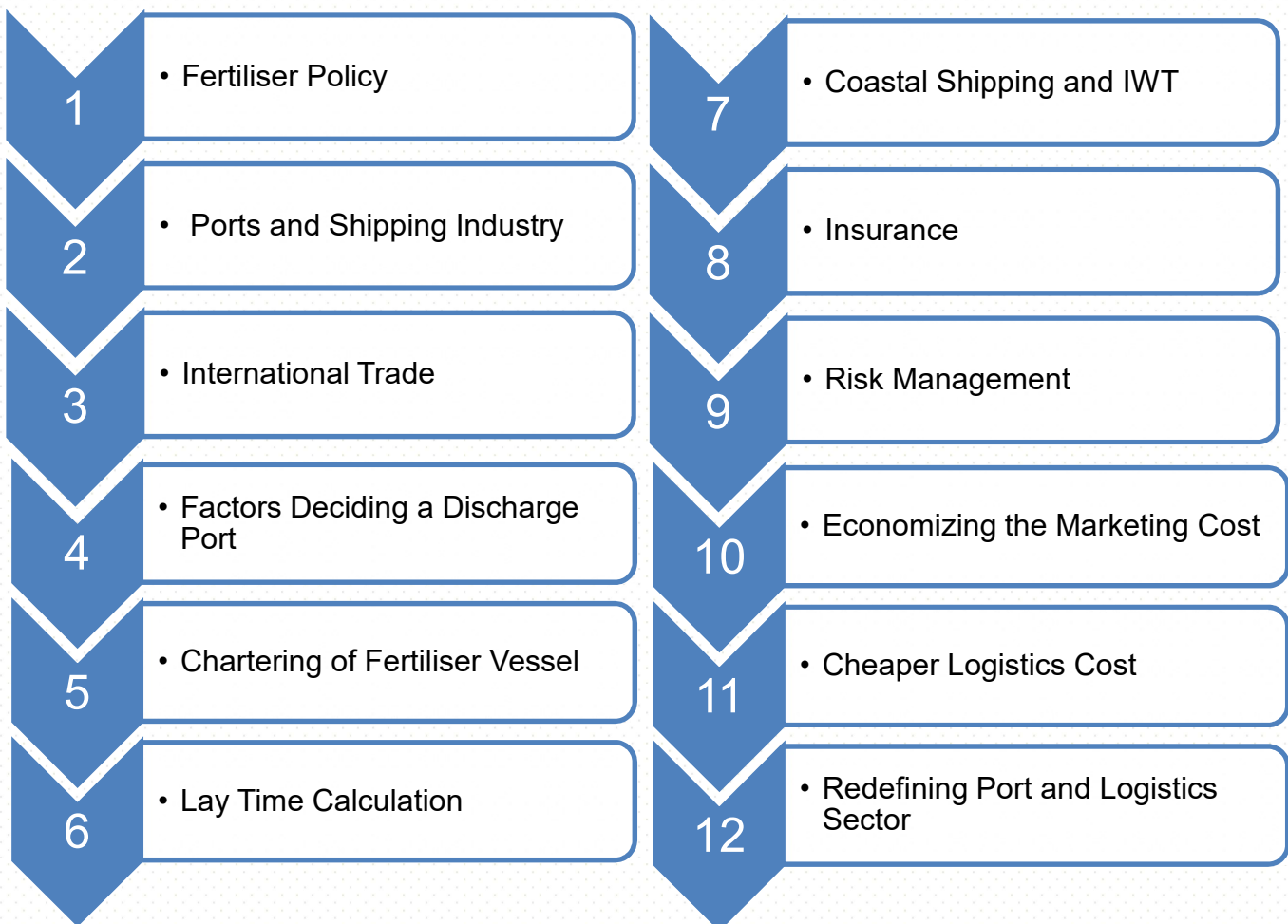
## TARGET AUDIENCE

The topics are tailor-made to suit the needs of the target group working in fertiliser and shipping sectors connected with the department such as shipping, logistics, material management, marketing, supply & distribution, finance, commercial, procurement, etc.

Industry personnel working in insurance, trading and stevedoring sectors involved in load/ discharge port operations, logistics and inspection etc., will also find this program useful.

Knowledge and information gained in the program will help the participants in performing their duties more efficiently in their respective organisations.


## TOPICS TO BE COVERED




## VENUE

### THE FERN ROYAL FARM RESORT

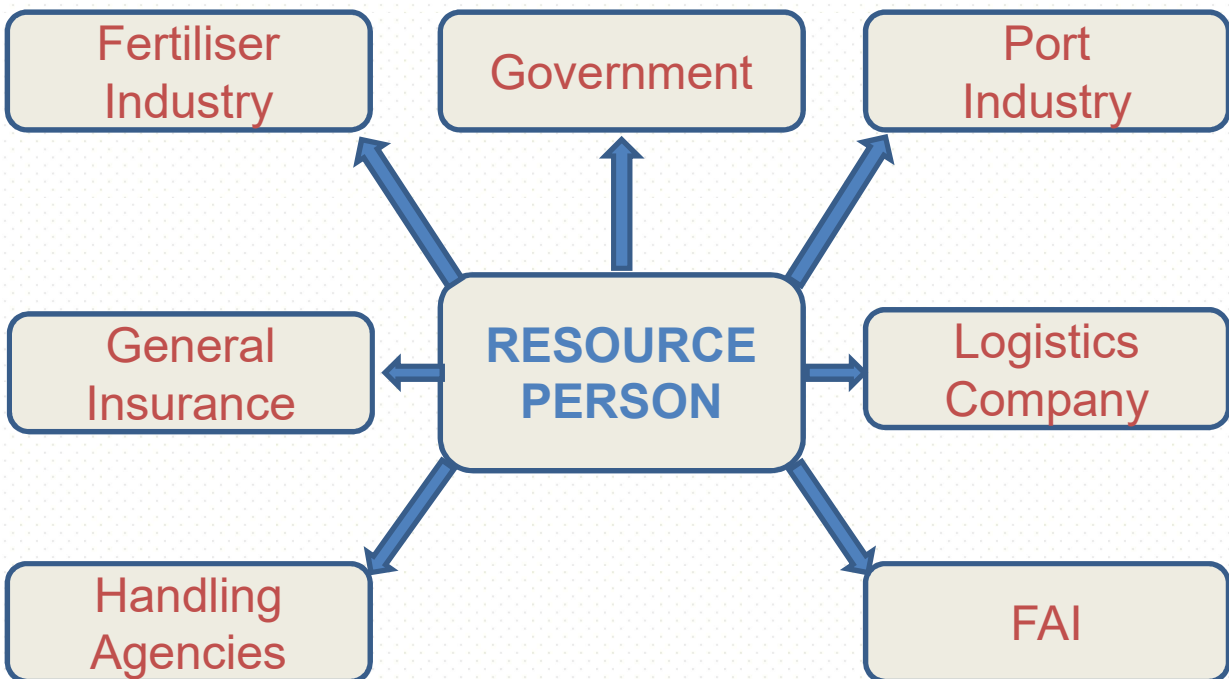
Plot No. 66, Royal Riviera Farm, Survey No. 258, Anjar Bhuj Highway  
Opp. Shriji Petrol Pump  
Anjar, Kachchh 370 110, Gujarat

 : +91 (02836) 269269

 : +91 99099 00168

## TIMELINE

The participants may check into the resort any time after 14.00 hrs. on 16 June and will be required to check out by 12.00 noon on 19 June 2025



## REQUEST FOR NOMINATION

We have to be absolutely specific with the resort about the number of participants. It is, therefore, requested that nomination of the participants should reach us latest by 2 June 2025. Early communication on nomination will be highly appreciated, as the resort has limited number of rooms.



**REGISTRATION/  
SPONSORSHIP**

Parag Saxena  
Chief (Marketing)  
The Fertiliser Association of India  
FAI House  
10, Shaheed Jit Singh Marg  
New Delhi – 110067, India  
Tel : +91-11-46005217 (D), 4600 5231  
mktg@faidelhi.org  
www.faidelhi.org



## ABOUT FAI

The Fertiliser Association of India (FAI), set up in 1955, is the national representative body of all fertiliser industry in India comprising membership across public, private, joint and cooperative sectors. It is a non-profit, non-trading organization of fertiliser manufacturers/importers, technologists, plant/ equipment manufacturers, research institutes and others interested in fertilisers. The main objective of FAI is to bring together all concerned with the production, import, marketing and use of fertilisers with a view to promote solution of industry problems, to assist industry in improving its operational efficiency and to promote the balanced fertilisation for raising agricultural productivity.



## SPONSORSHIP

<b>Dinner</b> (Branding will be done during the Dinner)	<b>INR 1.0 lakh</b>
<b>Lunch</b> (Branding will be done during the Lunch)	<b>INR 0.75 lakhs</b>
<b>High Tea</b> (Branding will be done during the High Tea)	<b>INR 0.50 lakhs</b>

## COURSE FEE

Type of Occupancy	Indian Participants	Foreign Participant	Tax
Single Occupancy Basis	INR 32,000	USD 1,000	+ 18% GST
Double Occupancy Basis (per participant)	INR 27,000	-	+ 18% GST
Non-Resident Participants	INR 20,000	-	+ 18% GST

The course fee covers reading material, conference facilities, program kit and boarding and lodging, etc. It does not include travel expenses of the participants to the resort at Anjar, Kutch and back. It also does not include the pick-up and drop facility from Airport/ Railway Station/ Bus Stand.

### Fee Payment in INR

The fee in INR can be remitted **through** a Banker's cheque / draft payable at New Delhi in favour of **The Fertiliser Association of India**. The payment also can be made by NEFT/RTGS transaction through Canara Bank; Branch: Jit Singh Marg, New Delhi; Saving Bank A/c. No.: 1484101006029; SWIFT / IFSC / RTGS: CNRB0001484 under intimation to us.  
FAI GSTIN: 07AAACT0097M1Z3

### Fee Payment in US \$

**The fee in US DOLLAR (US\$) can be remitted in the following format:**

Beneficiary Bank of US\$	AXIS BANK Ltd.
<b>Account no. of the Beneficiary</b>	<b>921020052377341</b>
Beneficiary Bank SWIFT Code	AXISINBB
Beneficiary Bank address	South Extension, DEL DL, Gurmehar A12, Level 1 Gurmehar, Ring Road, New Delhi-110049
Bank Telephone no.	+91-11-66415004 / +91-9899276888
Account Type	Current Account
Beneficiary Name	THE FERTILISER ASSOCIATION OF INDIA
Beneficiary Address	FAI House, 10, Shaheed Jit Singh Marg, New Delhi - 110067
Beneficiary Tel. No.	+91-11-46005236 / +91-11-46005204
Purpose code as per RBI Guideline	P0806 which falls under Sl. No. 2.5 relating to Subscription to newspapers, periodical, etc.

(Please E-Mail copy of your banker's advice to us for follow up)



# REGISTRATION FORM

Program on  
**Fertiliser Logistics, Port Handling Operations and Coastal Shipping**

16-19 June 2025  
Anjar, Kachchh, Gujarat

To,  
The Chief (Marketing)  
The Fertiliser Association of India  
FAI House  
10, Shaheed Jit Singh Marg  
New Delhi – 110067, India

Please register the following for the program:

S. No.	Name in Capital Letters (Dr./Mr./Ms.)	Designation	Organisation and Postal Address	Mobile / Phone (O)	Email	Occupancy (Single/ Double/ Non-Resident)
1						
2						
3						
4						

Sponsored by (Name)..... Designation .....

Email ..... Signature and Date : .....

For raising invoice in INR, please provide following information:

Contact Person name and Phone : ..... GST Number :.....

Billing Address : .....

Passport details of foreign participant (1<sup>st</sup> and last page).....

Complete Billing Address : .....

.....

Photocopies can be used, if additional forms are needed.  
You may also email the filled in nomination form to [mktg@faidelhi.org](mailto:mktg@faidelhi.org)