



# Fertilizer Logistics, Port Handling Operations and Coastal Shipping

June 18-21, 2024  
The Fern Royal Farm Resort  
Anjar, Kutch, Gujarat  
(Near Kandla Port)

## ABOUT THE PROGRAMME

Fertilizers, raw materials and intermediates being used to manufacture the finished products are the commodities in which international trade takes place at a large scale. While their consumption takes place in every nook and corner of the world, the availability is limited to few countries. India is import dependent to a great extent to meet the demand of finished fertilizer products and raw materials & intermediates.

Knowledge of logistics of import of fertilizers, raw materials and intermediates with regard to shipping assumes great importance in decision making in EXIM. To give boost to movement of fertilizers through coastal shipping/ inland waterways, Government of India has also notified policy for reimbursement of freight for movement of fertilizers by such mode.

National Logistics Policy introduced by the Government of India is going to be a game changer in the fertilizer sector. Accordingly, the programme has been designed to give an exposure to the participants of the international market scenario of finished fertilizer commodities and various logistic activities in the process including coastal shipping.

FAI has been regularly conducting the programmes on 'Import, Shipping and Port Handling Operations' in India and abroad. So far, we have conducted nineteen programmes. Out of these, fifteen programmes were held at different port locations in India, two programmes at Dubai and one at Muscat (Sultanate of Oman). In addition, one was organized virtually during the COVID pandemic period.

West coast of the country handles the major quantity of fertilizers and raw materials and hence the programme being organized near Kandla Port in Anjar, Kutch, Gujarat. It is also planned to visit the Deen Dayal Port (Kandla Port); Adani Kandla Bulk Terminal, Tuna Port and Adani Ports & SEZ, Mundra Port to experience the fertilizer handling and other logistics operations at these ports. The programme is designed in such a way so that the participants will have both theoretical and practical experience on this important subject.

It is in this context, FAI is organizing its 20<sup>th</sup> programme on 'Fertilizer Logistics, Port Handling Operations and Coastal Shipping' during June 18-21, 2024 at Hotel 'The Fern, Royal Farm Resort, Anjar, Kutch, Gujarat.



## TARGET AUDIENCE



The programme is designed for the officers working in fertilizer and shipping companies under the various departments such as shipping, logistics, material management, marketing, supply & distribution, finance, commercial, procurement, etc.

The officials working in insurance and stevedoring companies involved in load/ discharge port operations, logistics and inspection, etc., will also find this programme useful.

Knowledge and information gained in the programme will help the participants in performing their duties more efficiently in their respective organizations.

## TOPICS TO BE COVERED

1

- Ports and Shipping Industry

2

- Current Trends and Future Outlook

3

- International Contracts

4

- Factors Deciding a Discharge Port

5

- Chartering of Fertilizer Vessel

6

- Case Study on Lay Time

7

- Coastal Shipping and IWT

8

- Containerized Movement

9

- Risk Management

10

- Economizing the Marketing Cost

11

- Ideas for Cheaper Logistics Cost

12

- Redefining Port and Logistics Sector



## VENUE

The programme will be held at

### **THE FERN ROYAL FARM RESORT**

Plot No. 66, Royal Riviera Farm  
Survey No. 258, Anjar Bhuj Highway  
Opp. Shriji Petrol Pump  
Anjar, Kutch, Gujarat



: +91 (02836) 269269



: +91 99099 00168

## TIMELINE

The programme will start on June 18<sup>th</sup>, 2024 with Lunch and will be over after lunch on June 21<sup>st</sup>, 2024.

The participants may check into the Resort any time after 14.00 hrs. on June 18<sup>th</sup> and will be required to check out by 12.00 noon on June 21<sup>st</sup>, 2024



## FACULTY

- Government
- Fertilizer Industry
- Port Industry
- General Insurance
- Stevedoring
- Handling Agencies
- FAI

## COURSE FEE

Type of Occupancy	Indian Participants	Foreign Participants
Single Occupancy Basis	INR 30,000 + 18% GST	US\$ 1,000 + 18% GST
Double Occupancy Basis (per participant)	INR 25,500 + 18% GST	-
Non-Resident Participants	INR 18,000 + 18% GST	-

The course fee covers reading material, conference facilities, programme kit and boarding and lodging, etc. It does not include travel expenses of the participants to the Resort at Anjar, Kutch and back. It also does not include the pick-up and drop facility from Airport/ Railway Station/ Bus Stand.

### Fee Payment in INR

The payment of fee in INR can be remitted through a Banker's cheque / draft payable at New Delhi in favour of **The Fertiliser Association of India**. The payment also can be made by NEFT/RTGS transaction through Canara Bank; Branch: Jit Singh Marg, New Delhi; Saving Bank A/c. No.: 1484101006029; SWIFT / IFSC / RTGS: CNRB0001484 under intimation to us. FAI GSTIN: 07AAACT0097M1Z3

### Fee Payment in US \$

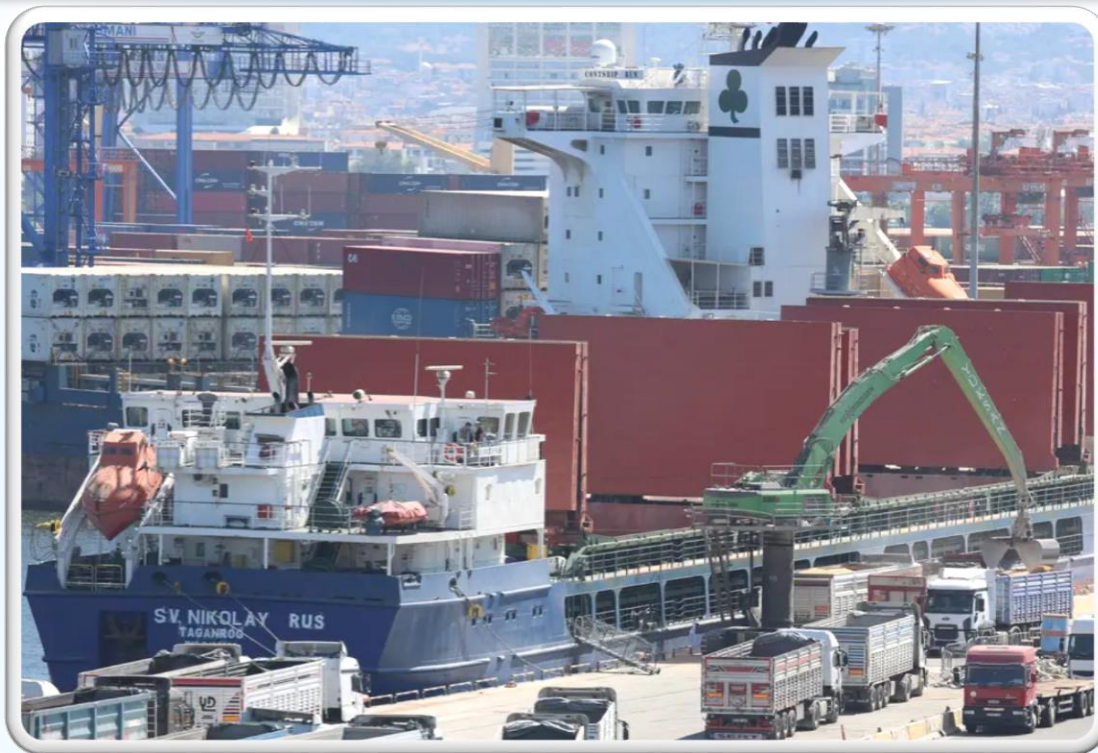
The payment of fee in US DOLLAR (US\$) can be remitted in the following format:

Beneficiary Name	The Fertiliser Association of India
Beneficiary Address	FAI House, 10, Shaheed Jit Singh Marg, New Delhi- 10067
Beneficiary Tel. No.	+91-11-46005235 / +91-11-46005204
Bank Name	Canara Bank
Bank Branch and Address	Jit Singh Marg, New Delhi - 110 067
Bank Code & Branch Code	1484
SWIFT Code	CNRBINBBBFD
Bank Account Number	1484101006029
Account Type	Saving Bank
Purpose code as per RBI Guideline	2.5 Subscription to newspapers, periodicals, etc. P0806

(Please E-Mail copy of your banker's advice to us for follow up)

## REQUEST FOR NOMINATION

We have to be absolutely specific with the Resort about the number of participants. It is therefore requested that nomination of the participants should reach us latest by June 07, 2024. Early communication on nomination will be highly appreciated, as the Resort has a limited number of rooms.



### REGISTRATION

Registration form duly filled in along with the fee by Demand Draft/Banker's Cheque may please be sent to :

**Dr. Naresh Prasad**  
**Director (Marketing)**  
The Fertiliser Association of India  
FAI House  
10, Shaheed Jit Singh Marg  
New Delhi – 110067, India

Tel : +91-11-46005205 (D), 26567144

[mktg@faidelhi.org](mailto:mktg@faidelhi.org)  
[www.faidelhi.org](http://www.faidelhi.org)



## ABOUT FAI

The Fertiliser Association of India (FAI), set up in 1955, is the national representative body of all fertilizer industry in India comprising membership across public, private, joint and cooperative sectors. It is a non-profit, non-trading organization of fertilizer manufacturers/importers, technologists, plant/ equipment manufacturers, research institutes and others interested in fertilizers. The main objective of FAI is to bring together all concerned with the production, import, marketing and use of fertilizers with a view to promote solution of industry problems, to assist industry in improving its operational efficiency and to promote the balanced fertilization for raising agricultural productivity.



### SPONSORSHIP

Dinner for the participants on June 18 or 19 (Branding will be done during the Dinner)	INR 1.0 lakh
Lunch for the participants on June 19 or 20 or 21 (Branding will be done during the Lunch)	INR 0.75 lakhs
High Tea on June 18 (Branding will be done during the High Tea)	INR 0.50 lakhs

The interested party can mail at [mktg@faidelhi.org](mailto:mktg@faidelhi.org) for further details

# REGISTRATION FORM

Programme on  
**Fertilizer Logistics, Port Handling Operations and Coastal Shipping**

**June 18-21, 2024**  
**Anjar, Kutch, Gujarat (Near Kandla Port)**

To,

The Director (Marketing)  
The Fertiliser Association of India  
FAI House  
10, Shaheed Jit Singh Marg  
New Delhi – 110067, India

Please register the following for the programme :

S. No.	Name in Capital Letters (Dr./Mr./Ms.)	Designation	Organization and Postal Address	Mobile / Phone (O)	Email	Occupancy (Single/ Double/ Non-Resident)
1						
2						
3						
4						

Sponsored by (Name)..... Designation .....

Email ..... Signature and Date : .....

For raising invoice in INR, please provide following information:

PAN of the company: ..... GST Number :.....

Contact Person Phone : ..... Billing Address : .....

Passport details of foreign participant (1<sup>st</sup> and last page).....

Complete Billing Address : .....

.....

Photocopies can be used, if additional forms are needed.  
You may also email the filled in nomination form to [mktg@faidelhi.org](mailto:mktg@faidelhi.org)