

SATISH CHANDER
Director General

THE FERTILISER ASSOCIATION OF INDIA



T/27.3(2018)

New Delhi, July 9, 2018

Dear Sir,

Subject: 20th Fertiliser Industry Orientation Programme, 1st– 3rd August, 2018, New Delhi

The fertiliser industry recruits fresh graduates for working in various departments/functional areas including management trainees, graduate engineer trainees, supervisor trainees, sales officer trainees, etc. There is also lateral hiring of middle level executives from other sectors. It is necessary to provide exposure to fresh entrants as well as other executives on the various facets of the fertiliser industry including its macro economic environment. Accordingly, a three-day orientation programme was developed by FAI and has been conducted several times in past.

The programme will contain topics in the areas of policy environment for fertiliser sector, technologies for fertiliser production, market dynamics both for raw materials and finished products, distribution, needs of Indian agriculture and environmental considerations. An illustrative list of topics is enclosed. The topics and the subjects are tailor made to suite the requirement of the target group. The faculty for the programme is drawn from the industry and the FAI's Secretariat. In addition to the lectures, the trainees are provided time in FAI library to make the participants aware of the reference material available with FAI.

We could not accommodate all the nominations in our last Fertilizer Industry Orientation Programme due to constraint of space. Therefore, we are happy to announce our next 20th Orientation Programme during 1st – 3rd August, 2018 in the Board Room of The Fertiliser Association of India, New Delhi. The programme is targeted at executives in all disciplines of fertiliser industry.

The participation fee for the 3- day non-residential programme is Rs. 12000/- plus 18% GST per participant. Participation only from member companies will be entertained. The participation fee covers lunch / tea, lecture materials and a few FAI publications. The fee does not include travel, stay or any other expense for attending the programme.

We request you to avail this unique opportunity and nominate executives from any functional area in your company. The number of participants will be limited to 30 on first come first basis for effectiveness of the programme. **Therefore, please do not wait till last date to send your nominations.** Kindly arrange to send your nominations at the earliest in the attached form but not later than the 20th July, 2018. The nomination(s) should be accompanied by the fee.

The cheque / demand draft for the fee should be drawn in favour of 'Fertiliser Association India' payable at Delhi. Payment can also be made through NEFT / RGTS. All correspondence on the subject may be sent to: Dr. S. Nand, Deputy Director General at E -mail: tech@faidelhi.org and Fax No. +91- 11 – 26960052.

Thanking you,

Yours faithfully,

A handwritten signature in black ink, appearing to read 'S. Chander', is written over a horizontal line.

(Satish Chander)

Encl: As above

FERTILISER INDUSTRY ORIENTATION PROGRAMME 2018

Topics

1. Fertiliser – The Key Input in Intensive Agriculture
2. Types of Fertilisers and their Characteristics
3. FAI, Its Structure and Role
4. Latest Developments in Policy for Nitrogenous Fertilisers
5. Policy Environment for Decontrolled P & K Fertilisers
6. Indian and International Demand Supply of Fertilisers
7. Fertiliser Distribution Policies and Distribution Channels
8. Availability & Pricing of Feedstock for Nitrogenous Fertilisers
9. Availability of Raw Materials for Production of Phosphatic and Complex Fertilisers.
10. A Brief on Manufacturing Technologies for Nitrogenous Fertilisers
11. A Brief on Manufacturing Technologies for Phosphate Fertilisers
12. International Trade and Port Operation
13. Fertiliser Quality Control & FCO
14. Environmental Considerations in Fertiliser Production
15. Implication of GST for Fertiliser sector
16. Interactive Session with Faculty



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 10, SHAHEED JIT SINGH MARG
 NEW DELHI – 110 067 INDIA
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 Fax: +91-11-26960052
 Email: tech@faidelhi.org

Registration Form

“20th FERTILISER INDUSTRY ORIENTATION PROGRAMME”
01-03 August, 2018

Please register the following executive(s):
 His/their particulars are given below:

Name	Designation	Email
1.
2.
3.
4.

Name of the Organisation

Address

Telephone

FaxEmail.....

Please find enclosed a Bank Draft/at par cheque No.----- dated -----drawn on -----
 - for Rupees ----- favouring “The Fertiliser Association of India”, payable at New Delhi as
 registration fee for the above delegate(s) @ Rs. 12000/- + 18% GST (Rupees Twelve Thousand
 Only + 18% GST) per participant (member company).

Payment can also be made through NEFT / RGTS, details are attached.

Sponsoring Authority

Email : acctt@faidelhi.org
secy@faidelhi.org
Website : www.faidelhi.org



Telephone : 46005204
Fax : 26960052

The Fertiliser Association of India
Registered Office : FAI House, 10, Shaheed Jit Singh Marg
New Delhi - 110 067
CIN : U85300DL1955NPL002999

Canara Bank

Bank Details:	
Baneficiary Name	THE FERTILISER ASSOCIATION OF INDIA
Baneficiary Address	FAI House, 10, Shaheed Jit Singh Marg, New Delhi - 110 067
Baneficiary Tel.No.	011-46005235
Bank Name	Canara Bank
Bank Address	Jit Singh Marg, New Delhi - 110 067
Bank Telephone No.	011-26960890 / 011-26960593
Bank Fax No.	011-26601661
Branch Name	Jit Singh Marg, New Delhi - 110 067
Bank Code & Branch Code	1484
SWIFT Number / RTGS	cnrb0001484
Bank Account Number	1484101006029
IFSC Code	cnrb0001484
Account Type	Saving Bank
Account Currency	Indian Rupees